# **Product Range**

## For intermediary use only.

Current LIBOR effective from 01/06/2020 0.24%

All products are available for Individuals & Limited Companies for both purchase and re-mortgage

## LATEST UPDATES

- Standard products available up to 75% LTV, with Max Loan size of £1m to 70% LTV and £750k to 75% LTV.
- Specialist products available up to 70% LTV, with Max Loan size of £750k - including New Build properties within the M25 only.
- Max Loan size for New Build properties outside the M25 is £500k.



### Standard

2 Year Fixed						5 Year Fixed								7 Year Fixed						
LTV Band*	Maximum Loan	Initial Rate	Product Fee	Application Fee	Product Code	Reversion Rate	LTV Band*	Maximum Loan	Initial Rate	Product Fee	Application Fee	Product Code	Reversion Rate	LTV Band*	Maximum Loan	Initial Rate	Product Fee	Application Fee	Product Code	Reversion Rate
60%	CANA	3.19%	1.50%	Nil	ZHL00353		60%	CANA	3.69%	1.50%	Nil	ZHL00356		60%	£1M	3.79%	2.00%	Nil	ZHL00359	
<b>70</b> %	£1M	3.34%	1.50%	Nil	ZHL00354	LIBOR +5.00%	70%	£1M	3.74%	1.50%	Nil	ZHL00357	LIBOR +5.00% 70%	70%	£.11VI	3.84%	2.00%	Nil	ZHL00360	LIBOR +5.00%
75%	£750k	3.54%	1.50%	Nil	ZHL00355	. 3.00 %	75%	75% £750k	3.79%	1.50%	Nil	ZHL00358	. 3.00 %	75%	£750k	3.89%	2.00%	Nil	ZHL00361	1.00%

#### Specialist - HMO & MUFB

	2 Year Fixed						5 Year Fixed							7 Year Fixed						
LTV Band*	Maximum Loan	Initial Rate	Product Fee	Application Fee	Product Code	Reversion Rate	LTV Band*	Maximum Loan	Initial Rate	Product Fee	Application Fee	Product Code	Reversion Rate	LTV Band*	Maximum Loan	Initial Rate	Product Fee	Application Fee	Product Code	Reversion Rate
60%	£750k	3.49%	1.50%	Nil	ZHL00347	LIBOR	60%	£750k	3.79%	1.50%	Nil	ZHL00349	LIBOR	60%	£750k	3.89%	1.75%	Nil	ZHL00351	LIBOR
70%		3.64%	1.50%	Nil	ZHL00348	+5.00%	70%	2750K	3.84%	1.50%	Nil	ZHL00350	+5.00%	70%	3.94%		1.75%	Nil	ZHL00352	+5.00%

#### Specialist - New Builds & Flats Above Commercial

	2 Year Fixed						5 Year Fixed							7 Year Fixed						
LTV Band*	Maximum Loan	Initial Rate	Product Fee	Application Fee	Product Code	Reversion Rate	LTV Band*	Maximum Loan	Initial Rate	Product Fee	Application Fee	Product Code	Reversion Rate	LTV Band*	Maximum Loan	Initial Rate	Product Fee	Application Fee	Product Code	Reversion Rate
60%	£750k**	3.54%	1.50%	Nil	ZHL00341	LIBOR	60%	£750k**	3.89%	1.50%	Nil	ZHL00343	LIBOR	60%	£750k**	3.99%	1.50%	Nil	ZHL00345	LIBOR
70%	£750k**	3.69%	1.50%	Nil	ZHL00342	+5.00%	70%	£750k**	3.94%	1.50%	Nil	ZHL00344	+5.00%	70%	£750k**	4.04%	1.50%	Nil	ZHL00346	+5.00%

\* Maximum LTV for portfolios with aggregate loans of more than £2,000,000 is 70%. We may require proof of the source of deposits \*\*For New Build properties within the M25 only. Maximum loan for New Build properties outside M25 is £500k.

# ICR & Income top slicing

Borrow	ver Type	Standard Property. ICR	HMO, MUFB, FAC. ICR	Stressed Rate							
Limited	Company	125%	135%	5 Year + fixed rate Product Rate							
	Higher Rate Taxpayer	140% *	150%	Other - Higher of							
Individual	Like for Like remortgage and /or lower rate taxpayer	125%	150%	Payrate +2%, Reversion Rate or 5.5%							
	New Build ICRs reduced to the same level as their non new build equivalents										

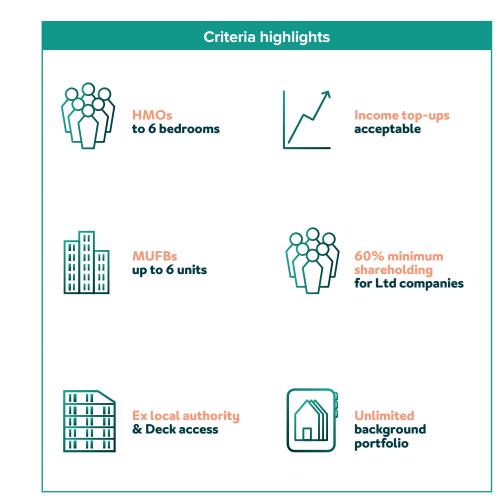
<sup>\*</sup> Top slicing or Portfolio Cross Subsidisation may be utilised subject to criteria

LIBOR rate will be re-set on a quarterly basis, (March, June, September and December) with the 'rate effective date' being the first of each of these months. The LIBOR rate will determined one day prior to the 'rate effective date' (subject to Bank Holidays and Weekends) using three month GBP ICE LIBOR rate. Minimum Term of Ioan is 5 years with a maximum term of 35 years. Minimum Ioan amount is £50,000

^Other fees & costs apply. We reserve the right to withdraw and amend our products at any time without notice.

Early Repayment Charges ( ERC)	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
2 Year Fixed	3%	2%	N/A	N/A	N/A	N/A	N/A
5 Year Fixed	5%	4%	3%	2%	1%	N/A	N/A
7 Year Fixed	7%	6%	5%	4%	3%	2%	1%

Up to 10% of the outstanding loan amount can be repaid in any 12 month period without incurring an early repayment charge



#### THIS INFORMATION IS FOR MORTGAGE INTERMEDIARIES ONLY.

Our products are only available through our selected brokers and the information presented here should not be relied on by any person who does not have professional experience in relation to investments.

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