**platform** part of The **co-operative** bank

## 26 JUNE 2020: NEW BUSINESS MAINSTREAM RESIDENTIAL PRODUCT GUIDE

Product Highlights	Additional Information				
• 2 year fixed rates from 1.17%	Supporting Documents Required:  • Bank statements should show salary credits and utility bills and be for a full calendar month, you may need to send separate statements if				
• 3 year fixed rates from 1.44%	using a 'bills' account. We also accept electronic bank statements.  • 3 months computerised payslips				
• 5 year fixed rates from 1.44%	Proof of identity  Incentives:				
• 2 year tracker rates from 0%	Free first standard mortgage valuation/AVM† with ALL Mainstream products				
Latest Changes	<ul> <li>Free standard legals<sup>^</sup> for remortgage cases</li> <li>£250 Cashback available on all Fixed Rate products, no Administration</li> </ul>				
90% LTV 5 year fixed rate products reintroduced	^When using our recommended Solicitors. Remortgage applications for loans £500k or over and/or on unencumbered properties are not eligible for this feature				
• England & Wales - House purchase and remortgage max 90% LTV					
• Scotland - House purchase max 75% LTV, Remortgage max 80% LTV					
It is expected that physical valuations will recommence in Scotland on Monday 29 June 2020 at which point house purchase and remortgage will be available in Scotland at 90% LTV.					

To find out more call us on 0345 070 1999\*\* or visit platform.co.uk

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### PLATFORM INTERMEDIARY PRODUCTS: NEW BUSINESS MAINSTREAM RESIDENTIAL

#### MAINSTREAM RESIDENTIAL FIXED RATE PRODUCTS

Product	Code	End Date	Product fee	Adminstration Fee			Maximum LTV			Cashback	Incentives	House Purchase / Remortgage
Product	Code	Life Date	Product ree	(payable upfront and non-refundable)	60%	70%	75%	80%	85%	Castiback		
2 year fixed	M2016	31/10/2022	£999	£0	1.17%	1.29%	1.29%	1.44%	1.64%	£250	Free valuation† for remortgage	
2 year fixed	M2017	31/10/2022	£299	£0	1.47%	1.59%	1.59%	1.74%	1.94%	£250	and purchase Free Standard Legals^ for remortgage	House Purchase & Remortgage
2 year fixed	M2018	31/10/2022	£0	£0	1.59%	1.69%	1.69%	1.79%	2.04%	£250		
3 year fixed	M2020	31/10/2023	£999	£0	1.44%	1.54%	1.54%	1.74%	1.94%	£250	Free valuation† for remortgage and purchase	House Purchase & Remortgage
3 year fixed	M2021	31/10/2023	£0	£0	1.64%	1.74%	1.74%	1.94%	2.19%	£250	Free Standard Legals^ for	House Fulchase & Remortgage
5 year fixed	M2023	31/10/2025	£999	£0	1.44%	1.54%	1.54%	1.74%	1.94%	£250	Free valuation† for remortgage and purchase Free Standard Legals^ for	Hausa Durchasa & Damartaga
5 year fixed	M2024	31/10/2025	£0	£0	1.64%	1.74%	1.74%	1.94%	2.14%	£250		House Purchase & Remortgage

#### MAINSTREAM RESIDENTIAL FIXED RATE PRODUCTS - 90% LTV

Product	Code	End Date	Product fee	Adminstration Fee (payable upfront and	Maximum LTV	Incentives	House Purchase /	
Floduct	Code	Liid Date	Froduct ree	non-refundable)	90%	incentives	Remortgage	
5 year fixed	M2030	31/10/2025	£0	£0	3.49%	Free valuation† for remortgage and	House Purchase &	
5 year fixed	M2031	31/10/2025	£1,499	£0	3.29%	Free Standard Legals <sup>^</sup> for remortgage	Remortgage	

		Criteria	
Maximum loan (subject to product restrictions)	Remortgage Maximum LTVs	Reversionary rate	Interest only
£2,000,000 up to 75% £1,000,000 up to 80% £750,000 up to 85% £500,000 up to 90% £350,000 up to 95%	£ for £ - 90% Home improvements - 85% Capital raising - 75% Debt consolidation - 75%	All Mainstream products revert to Platform's Standard Variable Rate currently 4.34%	Not available

\*House Purchase applications are only acceptable up to a maximum 90% LTV in England & Wales and up to a maximum 75% LTV in Scotland.

†One free valuation accepted per application, per customer, when using our recommended surveyors.

An Automated Valuation Model (AVM) may be used for suitable applications and the result is final.

^When using our recommended Solicitors. Remortgage applications for loans £500k or over and/or on unencumbered properties are not eligible for this feature.

To find out more call us on 0345 070 1999\*\* or visit platform.co.uk/mainstream

Products available to members of selected business partners only - platform.co.uk/Mspartners

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# CRITERIA \_\_\_\_\_

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	•	Mainstream
	Maximum applicants	2
	Minimum age	18 75 at the end of the term
	Maximum age	UK or EU nationals accepted
	Residency	Non-UK / EU nationals must have been residents in the UK for the last 24 months and have permanent right to reside in the
뉟	First time buyer	Accepted, FTB's requesting over 75% LTV must have been in current employment for at least 6 months
ica	Credit search	Experian - Platform requires applicants to be either on Voters Roll or have active CAIS
Applicant	CCJs	Maximum CCJ is £100 and satisfied
⋖	Mortgage arrears	One missed mortgage payment can be considered provided the application still passes credit score and a satisfactory explanation is received by the underwriter. Any payment less than the contractual monthly amount will be classed as a
	moregage arrears	missed payment.
	Bankruptcy/IVA	Not accepted
	Defaults	Defaults totalling in excess of £500 registered in the last 6 years not accepted. Any defaults will be taken into account as part
	beladies	of credit scoring.
	Loan purpose	Purchase and remortgage in England, Wales and Scotland owner occupier premises only
	Term	Minimum 5 years, maximum 40 years
		**The application fee may be added to the mortgage except where the total amount of borrowing, including the application
		fee, exceeds the relevant LTV band (taking the lower of the purchase price or property valuation). **
		95% LTV House Purchase
	Maximum LTV	90% LTV Remortgage £ for £
		85% LTV Home Improvements 75% LTV Remortgage Capital Raising and Debt Consolidation
	Minimum loan	85% for new build houses, 80% for new build flats £25,001
	Millinulli todii	
		£2,000,000 up to 75% £1,000,000 up to 80%
Loan	Maximum loan	£750,000 up to 85%
2	maximum todii	£500,000 up to 90%
		£350,000 up to 95%
	Minimum property value	£75,000
		• Repayment up to 90%
	Repayment method	Interest only not available
	Deposit	Provided by applicants own funds - proof required by way of bank statements
		Gifted deposits accepted
		Gift from immediate family members accepted
	Sale at undervalue	Allowed from immediate family members - calculated on purchase price price, standard lending criteria applies
	Remortgages within	Allowed on a £ for £ basis
	6 months of ownership	Considered as self-financing
	BTLs in background	
	Acceptable income	Employed Income - including 50% of regular overtime, bonus and commission
		Self-employed income - 2 years trading required. Income should show stable/ increasing income trend and will be considered stable if the year on year increase is less than
		15%. Where profits have reduced the case will be declined
		State and occupational pension
ы		Maintenance
Income		Rental income profit
Ē		50% of tax credits
		4.85 x sole or joint income (where LTV is <= 80% (including any fees added to loan) and subject to a disposable income of at
		least £125). 4.49 x sole or joint income will be used when this criteria has not been met.
	Income multiples	Lending decision based upon a full affordability assessment. Refer to Platform's affordability calculator before submitting a
		Decision in Principle
	Minimum income	£15,000 for household
		Capital raising for business purposes
	Not acconted	Right to buy
	Not accepted	Shared ownership
		Equity share
		Latest full month's bank statements showing salary credit plus
	Employed	EITHER the latest 3 computerised pay slips
		OR an employer's reference
ıţs		<ul> <li>Last 2 years tax assessments (SA302 (hard copy or self-service version) AND Tax Year Overview) OR</li> </ul>
ner		Certificate from a suitably qualified accountant with 2 years figures
nirer	Self-employed	PLUS the customer's personal bank statement for the latest full month showing the latest salary/income credit and househol
nirer	sett-emptoyed	
Requirer	Sett-emptoyed	expenditure.
on Requirer	sett-emptoyed	· · · · · · · · · · · · · · · · · · ·
cation Requirer	sea-employed	Pension - latest monthly or annual statement
pplication Requirer	Other income	Pension - latest monthly or annual statement Rental income - evidenced by 3 years' accounts or a qualified accountant's certificate
Application Requirements		Pension - latest monthly or annual statement
Application Requirer	Other income	Pension - latest monthly or annual statement Rental income - evidenced by 3 years' accounts or a qualified accountant's certificate Maintenance - court order or CSA documentation Tax credits confirmed via HMRC documentation
Application Requirer		Pension - latest monthly or annual statement Rental income - evidenced by 3 years' accounts or a qualified accountant's certificate Maintenance - court order or CSA documentation



# ADDITIONAL INFORMATION

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#### Platform mortgages are portable

New Build applications are only available with the following warranty providers:

NHBC:

**7urich Municipal:** Premier Guarantee:

Building Life Plans;

LABC Hallmark:

Castle 10 (Checkmate);

FMB Latent Defects;

Build Zone;

Q Assure Build (Q Policy for Residential Properties);

International Construction Warranties (ICW);

Aedis Warranties Limited. One Guarantee - E&W only

Advantage Home Construction Insurance

Ark Residential New Build Latent Defects Insurance

### Early repayment charges (ERC)

During the early repayment charge period, overpayments can be made up to 10% of the outstanding mortgage balance on last anniversary or account open date without incurring an early repayment charge. Overpayment payments that exceed 10% of the outstanding mortgage balance on anniversary or account open date within any contractual year will incur an early repayment charge.

Cashback is repayable if the loan is redeemed during the initial product period.

Mainstream				
2 year fixed	2% of the amount redeemed until 31 Oct 2021			
2 year fixed	1% of the amount redeemed until 31 Oct 2022			
	3% of the amount redeemed until 31 Oct 2021			
3 year fixed	2% of the amount redeemed until 31 Oct 2022			
	1% of the amount redeemed until 31 Oct 2023			
	5% of the amount redeemed until 31 Oct 2021			
	4% of the amount redeemed until 31 Oct 2022			
5 year fixed	3% of the amount redeemed until 31 Oct 2023			
	2% of the amount redeemed until 31 Oct 2024			
	1% of the amount redeemed until 31 Oct 2025			
2 year tracker	2% in year 1 , 1% in year 2			

#### Valuation Fees

These fees include VAT and are non-refundable.

An Automated Valuation Model (AVM) may be used for suitable applications and the result is final

Property valuation	Valuation fee	Additional Homebuyers fee	Additional Building Survey Fee
Up to £100,000	£118	£140	£376
£100,001 to £150,000	£135	£175	£402
£150,001 to £200,000	£149	£213	£432
£200,001 to £250,000	£179	£220	£438
£250,001 to £300,000	£204	£231	£450
£300,001 to £400,000	£264	£270	£466
£400,001 to £500,000	£310	£314	£505
£500,001 to £600,000	£354	£370	£575
£600,001 to £700,000	£413	£401	£595
£700,001 to £800,000	£464	£440	£625
£800,001 to £900,000	£515	£484	£634
£900,001 to £1,000,000	£549	£535	£690
£1,000,001 to £1,250,000	£695	£550	£844
£1,250,001 to £1,500,000	£834	£536	£1,005
£1,500,001 to £1,750,000	£935	£709	£1,204
£1,750,001 to £2,000,000	£1,030	£799	£1,409
£2,000,001 to £2,250,000	£1,210	£810	£1,529
£2,250,001 to £2,500,000	£1,390	£829	£1,649
£2,500,001 to £2,750,000	£1,570	£850	£1,769
£2,750,001 to £3,000,000	£1,751	£869	£1,888

Telegraphic transfer fee	£0
Higher lending charge	None

### Free Standard Legals

Where this applies to a product applicants may choose Free Standard Legals for remortgages but only with Platform's preferred lawyers. A firm of lawyers will be nominated by Platform on offer. Applicants will have to pay the lawyer for any non standard legal fees including telegraphic transfer fee, title management fee, deeds of postponement, transfers of ownership, repayment of more than two existing charges, leaseholders charges for registering a mortgage. Remortgage applications for loans £500k or over and/or on unencumbered properties are not eligible for this feature.

### Mortgages that make a difference - our partnership with youth homelessness charity Centrepoint continues

Platform is the intermediary lender of The Co-operative Bank, the only UK high street bank with a customer led ethical policy. In May 2017 we partnered with Centrepoint to support their vital work through colleague fundraising and by making a donation on behalf of each new mortgage customer. In May 2018 the mortgage charity donation was extended to include product switch/transfer customers. Platform new mortgage customer applications and existing customer product switch applications received from 2nd May 2018 up to and including 31 December 2020 are eligible for a £5 Centrepoint charity donation, on completion of the mortgage or product switch. Transactions relating to existing mortgages including a further advance, porting of an existing mortgage or change of borrower, are not eligible for the donation at this time. The Bank makes a payment to Centrepoint quarterly, for eligible completions during the previous quarter. The Bank reserves the right to change or withdraw the donation arrangement at any time. Centrepoint is a registered charity in England and Wales, No. 292411.

### To find out more call us on 0345 070 1999\*\* or visit platform.co.uk

\*\*Telephone calls may be monitored. Lines are open between 9am and 5pm Monday to Wednesday and Friday. Lines are open on Thursday between 10am and 5pm.

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The Co-operative Bank p.l.c. is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority (No. 121885). The Co-operative Bank, Platform, smile and Britannia are trading names of The Co-operative Bank p.l.c., P.O. Box 101, 1 Balloon Street, Manchester M60 4EP. Registered in England and Wales No. 990937. Credit facilities are provided by The Co-operative Bank p.l.c. and are subject to status and our lending policy. The Bank reserves the right to decline any application for an account or credit facility. The Co-operative Bank p.l.c. subscribes to the Standards of Lending Practice which are monitored by the Lending Standards Board.

Calls to 03 numbers cost the same as calls to numbers starting with 01 and 02. Calls may be monitored or recorded for security and training purposes. Lines are open between 9am and 5pm Monday to Wednesday and Friday, and between 10am and 5pm on Thursday.

