#### 19 August 2020

# RESIDENTIAL PRODUCT GUIDE

### HIGHLIGHTS

- 2 year rates from 3.24%
- 5 year rates from 3.69%
- 85% LTV available
- ✓ Full range of products across all tiers

As the impact of COVID-19 continues across the UK, we understand the uncertainty it causes for many people. Please read our COVID-19 Lending Guide for some additional information we may require in the current circumstances.









### **3 RESIDENTIAL TIERS**

4	VIDA 1	Our lowest rates for customers who fall outside the criteria of mainstream lenders and who have a minor unsecured missed payment of $\pounds50$ or less in the last 6 months
6	VIDA 2	For customers who fall outside the criteria of mainstream lenders and who have a minor unsecured missed payment of between $\$51$ and $\$100$ in the last 6 months
6	VIDA 3	To help customers with a complex credit profile who have up to 2 CCJs or defaults in the last 24 months and unsatisfied CCJs of no more than £2,500
7	VIDA 4	For customers with a complex credit profile with up to 3 CCJs or defaults in the last 24 months, with none above £500 in the last 9 months and unsatisfied CCJs of no more than £5,000
8	VIDA 5	Aimed at customers who have up to 4 CCJs or defaults in the last 24 months with maximum of $\pounds5,000$ unsatisfied

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Credit Status		Vida 1	Vida 2	Vida 3	Vida 4	Vida 5
Combined CCJs	Number Last 24 Months	0	1	2	3	4
and Defaults	Registered	0 in last 24 months	0 above £250 in last 18 months	0 above £250 in last 12 months	0 above £500 in last 9 months	0 above £500 in last 6 months
Value of Unsatisfie	Value of Unsatisfied CCJs		)	£2,500	£5,	000
Missed Mortgage / Secur	Missed Mortgage / Secured Payments*		0 in th 12 m		0 in the last 9 months	0 in the last 6 months
Unsecured Missed	Number	1	I	:	2	3
Payments Last 6 Months	Combined Value	£50	£100	£150	£250	£500

\*Worst Status of 3 in the last 24 months

- Debt Management Plans considered providing conducted satisfactorily
- Bankruptcy/IVA/DRO/Trust Deed discharged over 6 years
- Previous Repossession in last 10 years not acceptable
- Adverse criteria assessed on combined adverse from all applicants



Our lowest rates for customers who fall outside the criteria of mainstream lenders and who have a minor unsecured missed payment of £50 or less in the last 6 months

**2 YEAR FIXED** 

Initial Rate

3.84%

4.04%

4.54%

4.99%

**5 YEAR FIXED** 

Initial Rate

3.99%

4.19%

4.59%

4.89%



STANDARD	2 YEAR FIXED	5 YEAR FIXED
Max LTV	Initial Rate	Initial Rate
70%	3.24%	3.69%
75%	3.44%	3.89%
80%	3.94%	4.29%
85%	4.39%	4.59%

Product Fee £995

Product Fee £0

FEE SAVER

Max LTV

70%

75%

80%

85%

#### **RIGHT TO BUY (FEE SAVER ONLY)**



Product Fee £0

#### Standard

£180 assessment fee payable on all applications

#### **Fee Saver**

For properties valued up to  $\pounds500$ K, one free standard valuation and a refund of the reduced  $\pounds49$  assessment fee within 30 days of completion For properties valued over  $\pounds500$ K, refund of valuation fee and  $\pounds180$  assessment fee within 30 days of completion (max  $\pounds650$ ) Free standard legal service on remortgages

 VVR:
 2.15% set on 14.08.20

 Revert Rate:
 4.99% (VVR + 2.84%)

#### **Key Criteria**

0 CCJs or defaults in last 24 months
£0 unsatisfied CCJs
0 missed mortgage/secured payments in 36 months
1 unsecured missed payment up to £50 in last 6 months

Min Loan £25,000 Max Loan (including fees) Up to 85% LTV :£500,000 Up to 80% LTV: £750,000 Up to 75% LTV: £1m Up to 70% LTV: £1.5m

#### ERCs

2 Year: 4%, 3% 5 Year: 5%, 4%, 3%, 3%, 3%

Exclude fees when calculating maximum LTV, include fees when calculating maximum loan

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For customers who fall outside the criteria of mainstream lenders and who have a minor unsecured missed payment of between £51 and £100 in the last 6 months



1	STANDARD	2 YEAR FIXED	5 YEAR FIXED	FEE SAVER	2 YEAR FIXED
	Max LTV	Initial Rate	Initial Rate	Max LTV	Initial Rate
	70%	3.94%	4.29%	70%	4.54%
	75%	4.09%	4.39%	75%	4.69%
	80%	4.39%	4.69%	80%	4.99%
	85%	4.69%	4.89%	85%	5.29%

Product Fee £995

Product Fee £0

#### **RIGHT TO BUY (FEE SAVER ONLY)**



Product Fee £0

#### Standard

**5 YEAR FIXED** 

Initial Rate

4.59%

4.69%

4.99%

5.19%

£180 assessment fee payable on all applications

#### **Fee Saver**

For properties valued up to £500K, one free standard valuation and a refund of the reduced £49 assessment fee within 30 days of completion For properties valued over £500K, refund of valuation fee and £180 assessment fee within 30 days of completion (max £650) Free standard legal service on remortgages

VVR: 2.15% set on 14.08.20 **Revert Rate:** 4.99% (VVR + 2.84%)

#### **Key Criteria**

1 CCJ or default in last 24 months 0 CCJs or defaults above £250 in the last 18 months £0 unsatisfied CCJs 0 missed mortgage/secured payments in last 12 months 1 unsecured missed payment up to £100 in last 6 months

Min Loan £25,000 Max Loan (including fees) Up to 85% LTV :£500,000 Up to 80% LTV: £750,000 Up to 75% LTV: £1m Up to 70% LTV: £1.5m

#### **ERCs**

2 Year: 4%, 3% 5 Year: 5%, 4%, 3%, 3%, 3%

Exclude fees when calculating maximum LTV, include fees when calculating maximum loan

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STANDARD	2 YEAR FIXED		5 YEAR FIXED
Max LTV	Initial Rate		Initial Rate
70%	4.14%		4.49%
75%	4.34%		4.74%
80%	4.59%		4.94%
85%	4.99%		5.19%
	Max LTV 70% 75% 80%	Max LTV         Initial Rate           70%         4.14%           75%         4.34%           80%         4.59%	Max LTV         Initial Rate           70%         4.14%           75%         4.34%           80%         4.59%

FEE SAVER	2 YEAR FIXED	5 YEAR FIXED
Max LTV	Initial Rate	Initial Rate
70%	4.74%	4.79%
75%	4.94%	5.04%
80%	5.19%	5.24%
85%	5.59%	5.49%

#### Product Fee £995

Product Fee £0

#### **RIGHT TO BUY (FEE SAVER ONLY)**

FEE SAVER	2 YEAR FIXED	<b>5 YEAR FIXED</b>
Max LTV	Initial Rate	Initial Rate
75%	5.54%	5.64%

Product Fee £0

#### Standard

£180 assessment fee payable on all applications

#### Fee Saver

For properties valued up to £500K, one free standard valuation and a refund of the reduced £49 assessment fee within 30 days of completion For properties valued over £500K, refund of valuation fee and £180 assessment fee within 30 days of completion (max £650) Free standard legal service on remortgages

VVR: 2.15% set on 14.08.20 **Revert Rate:** 4.99% (VVR + 2.84%)

#### **Key Criteria**

2 CCJs or defaults in last 24 months 0 CCJs or defaults above £250 in the last 12 months No more than £2,500 unsatisfied CCJs 0 missed mortgage/secured payments in 12 months 2 unsecured missed payments up to a combined maximum of £150 in last 6 months

#### Min Loan

£25,000 Max Loan (including fees) Up to 85% LTV :£500,000 Up to 80% LTV: £750,000 Up to 70% LTV: £1m

#### **ERCs**

2 Year: 4%, 3% 5 Year: 5%, 4%, 3%, 3%, 3%

Exclude fees when calculating maximum LTV, include fees when calculating maximum loan

DIP possible in under 10 minutes at www.vidahomeloans.co.uk

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For customers with a complex credit profile with up to 3 CCJs or defaults in the last 24 months, with none above £500 in the last 9 months and unsatisfied CCJs of no more than £5,000



STANDARD	2 YEAR FIXED	<b>5 YEAR FIXED</b>	FEE SAVER	2 YEAR FIXED	<b>5 YEAR FIXED</b>	Standard	
Max LTV	Initial Rate	Initial Rate	Max LTV	Initial Rate	Initial Rate	£180 assessment fee payable on all applications	
70%	4.54%	4.89%	70%	5.14%	5.19%	Fee Saver For properties valued up to £500K, one free standard	
75%	4.79%	4.99%	75%	5.39%	5.29%	valuation and a refund of the reduced £49 assessment	
80%	5.09%	5.29%	80%	5.69%	5.59%	fee within 30 days of completion For properties valued over £500K, refund of valuati	
Product Fee £995			Product Fee £	:0		fee and £180 assessment fee within 30 days of completion (max £650)	

#### **RIGHT TO BUY (FEE SAVER ONLY)**

FEE SAVER	2 YEAR FIXED	<b>5 YEAR FIXED</b>
Max LTV	Initial Rate	Initial Rate
75%	5.99%	5.89%

Product Fee £0

#### **Key Criteria**

3 CCJs or defaults in last 24 months 0 CCJs or defaults above £500 in the last 9 months No more than £5,000 unsatisfied CCJs 0 missed mortgage/secured payments in the last 9 months 2 unsecured missed payments up to a combined maximum of £250 in the last 6 months

Free standard legal service on remortgages

**Revert Rate:** 4.99% (VVR + 2.84%)

2.15% set on 14.08.20

#### Min Loan

VVR:

£25,000 Max Loan (including fees) Up to 80% LTV: £500,000

#### **ERCs**

2 Year: 4%, 3% 5 Year: 5%, 4%, 3%, 3%, 3%

Exclude fees when calculating maximum LTV, include fees when calculating maximum loan



Aimed at customers who have up to 4 CCJs or defaults in the last 24 months, with none above £500 in the last 6 months and unsatisfied CCJs of no more than £5,000.



STANDARD	2 YEAR FIXED	5 YEAR FIXED
Max LTV	Initial Rate	Initial Rate
70%	5.19%	5.39%
75%	5.49%	5.69%
1070	011070	0.007,0

FEE SAVER	2 YEAR FIXED	<b>5 YEAR FIXED</b>
Max LTV	Initial Rate	Initial Rate
70%	5.79%	5.69%
75%	6.09%	5.99%

Product Fee £0

#### **RIGHT TO BUY (FEE SAVER ONLY)**

FEE SAVER	2 YEAR FIXED	5 YEAR FIXED
Max LTV	Initial Rate	Initial Rate
75%	6.69%	6.49%

Product Fee £0

Product Fee £995

#### Standard

£180 assessment fee payable on all applications

#### **Fee Saver**

For properties valued up to £500K, one free standard valuation and a refund of the reduced £49 assessment fee within 30 days of completion For properties valued over £500K, refund of valuation fee and £180 assessment fee within 30 days of completion (max £650) Free standard legal service on remortgages

 VVR:
 2.15% set on 14.08.20

 Revert Rate:
 4.99% (VVR + 2.84%)

#### **Key Criteria**

4 CCJs or defaults in last 24 months 0 CCJs or defaults above £500 in the last 6 months No more than £5,000 unsatisfied CCJs 0 missed mortgage/secured payments in 6 months Worst status of 3 in the last 24 months and 0 in the last 6 months 3 unsecured missed payments up to a combined maximum of £500 in the last 6 months

#### **Min Loan**

£25,000 Max Loan (including fees) Up to 75% LTV: £500,000

#### **ERCs**

2 Year: 4%, 3% 5 Year: 5%, 4%, 3%, 3%, 3%

Exclude fees when calculating maximum LTV, include fees when calculating maximum loan

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