RELAUNCH

# Refurbishment Buy to Let

The complete guide









Our Refurbishment Buy to Let product offers your customer the best of both worlds when financing a refurbishment project - the flexibility of Bridging Finance with the security of a long term Mortgage once the property has been refurbished.







**Buy to Let Mortgages** 

### **Bridging Finance**

Up to 65% LTV Minimum: £50,000 **Maximum:** £1,000,000

f100.000 HMOs: £100,000 (£250.000 in London)

0.54% per month

#### **Maximum LTV**

Loan amount

Minimum property value

Rates from

# Up to 75% LTV

Minimum: £40,000 Maximum: £3m (£1m HMO)

£50.000 (£150.000 in London) HMOs: £100,000 (£250.000 in London)

3.14%

### **Key features**

- ▶ We offer the surety of an exit onto a Buy to Let Mortgage at the time of application (providing there is no change in circumstances and the property meets the expected valuation following refurbishment).
- Our underwriters will be on hand to help throughout the process, from keying the case for you, through to offering you expert assistance when you need it.
- ▶ The Buy to Let Mortgage product chosen will remain available whilst the Buy to Let Mortgage offer is valid, allowing customers the security of knowing what their monthly repayments will be once the refurbishment is complete.
- ▶ No mortgage repayments required whilst works are being completed.
- ▶ One application which we will key for you, one valuer for both the bridging finance and the buy to let, one conveyancer and two procuration fees.

#### Ideal for:



Properties needing works to meet minimum EPC rating, such as boiler replacement



Properties purchased at auction that require light refurbishment to be acceptable for mortgage purposes



Landlords choosing to refurbish in order to maximise the rental yield of their property



Properties bought under valuation

Customers must be confident they can complete any refurbishment work within the buy to let offer validity period (6 months from the initial valuation).

Properties where the proposed works require Permitted Development Rights (PDR) or would be classed as heavy refurbishment are not currently accepted.





# How it works

1



#### Contact

call our Refurbishment Buy to Let underwriters on 0800 116 4385 (option 3) to discuss how we can help your customer.

2



### **Application**

Review the Refurbishment Buy to Let products on the next page to select the most suitable product for your customer, then simply complete our application pack. We will contact you within four hours to discuss your application.

3



#### Initial assessment

Our team will key the application, saving you valuable time. We will make an assessment of the case. We will issue a mortgage illustration based on your customer's product selection and let you know of any additional information we may need.

4



#### **Valuation**

Once the customer is happy they can pay the valuation fee and we will instruct the inspection. We give your customer the surety of an exit providing there is no change in circumstances and the property meets the expected post works valuation.

5



#### Offers

We will issue two offers; one for Bridging Finance and one for the Buy to Let Mortgage (the Bridging offer will be valid for 3 months and the Buy to Let Mortgage offer for 6 months from the date of the initial valuation).

6



# **Bridge completes**

Funds are released and works on the property can commence.

7



# **Re-inspection**

You can contact us when the property is ready to be inspected by the valuer, and works should be completed within the Buy to Let offer validity period (6 months from the initial valuation). There will be no additional fee to pay as this is included in the original fees.

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## Completion

If the valuation is returned as expected and there are no changes the case will complete on the Buy to Let Mortgage and the Bridging Finance will be repaid.



# **Products**

### **REFURBISHMENT**



# **Bridging Finance**

Light refurbishment (all rates are per month)

50% LTV	60% LTV	65% LTV	Facility fee/product fee
0.54%	0.64%	0.69%	0.75%



# Once refurbishment is complete, Buy to Let exit:







# **Buy to Let Mortgages - Tier 1**

Acceptable adverse	Loan amount/LTV limits
<b>Defaults:</b> 0 in 72 months	Minimum loan size: £40,000
CCJs: 0 in 72 months	Maximum loan size:
Missed mortgage/secured payments: 0 in 36 months	£3,000,000 - 60%
Unsecured loan arrears:	£1,000,000 - 70%
1 in 12 months, 2 in 36 months (worst status)	£750,000 - 75%

LTV	Product type	Rate	Product fee	ERC	Reversion rate	Assessment rate*	Product code	
	2 year fixed	7 1 10/	149/	4% in year 1, 3% in year 2 4% in years 1 and 2 3% in years 3 and 4 2% in year 5	4% in year 1,		5.50%	RBM06 (CORE)
75%	2 year fixed	3.14%	2.00%		BBR + 5.40%		RBM08 (LTD CO)	
75%	5 year fixed	3.49%	2.00%			BBN + 3.40%	3.49%	RBM07 (CORE)
	5 year fixed	3.49%				3.49%	RBM09 (LTD CO)	

All Buy to Let Mortgage products feature a **refund** of the Bridging Finance redemption administration fee of £114.

#### \*Assessment rate

**Short term fixed rates:** Higher of pay rate +2%, or reversion rate, minimum 5.50%

5 year+ fixed rates: Pay rate. Additional underwriting may be required. Refer to Buy to Let criteria guide for information.



# **BUY TO LET EXIT**



# **Buy to Let Mortgages - Tier 2**

Acceptable adverse	Loan amount/LTV limits
<b>Defaults:</b> 0 in 24 months	Minimum loan size: £40,000
CCJs: 0 in 24 months	Maximum loan size:
Missed mortgage/secured payments: 0 in 36 months	£1,000,000 - 70%
Unsecured loan arrears: 1 in 12 months, 2 in 36 months (worst status)	£750,000 - 75%

LTV	Product type	Rate	Product fee	ERC	Reversion rate	Assessment rate*	Product code									
	2 year fixed	3.24%		4% in year 1, 3% in year 2	4% in year 1,	4% in year 1,	4% in year 1,	5.50%	RBM14 (CORE)							
75%	2 year fixed	3.24%	2.00%		BBR + 5.40%	3.30%	RBM16 (LTD CO)									
/5/6	E year fixed	7 50%	7 50%	3.59%	7 50%	7 50%	7 50%	7 50%		2.00%	4% in years 1 and 2	4% in years 1 and 2		DDR + 3.40%	7 50%	RBM15 (CORE)
	5 year fixed	3.39%		3% in years 3 and 4 2% in year 5		3.59%	RBM17 (LTD CO)									

All Buy to Let Mortgage products feature a refund of the Bridging Finance redemption administration fee of £114.

#### \*Assessment rate

**Short term fixed rates:** Higher of pay rate +2%, or reversion rate, minimum 5.50%

5 year+ fixed rates: Pay rate. Additional underwriting may be required. Refer to Buy to Let criteria guide for information.







# **Buy to Let Mortgages HMO - Tier 1**

Acceptable adverse	Loan amount/LTV limits
<b>Defaults:</b> 0 in 72 months	Minimum loan size: £40,000
CCJs: 0 in 72 months	Maximum loan size:
Missed mortgage/secured payments: 0 in 36 months	£1,000,000 - 70%
Unsecured loan arrears: 1 in 12 months, 2 in 36 months (worst status)	£750,000 - 75%

LTV	Product type	Rate	Product fee	ERC	Reversion rate	Assessment rate*	Product code	
	2 year fixed	3.44%		4% in year 1, 3% in year 2	4% in year 1,		5.50%	RBM10 (HMO)
75%	2 year fixed	3.44%	2.00%		BBR + 5.40%	3.30%	RBM12 (LTD CO HMO)	
/5/6	E year fixed	4% in years 1 and 2			7 7/10/	RBM11 (HMO)		
	5 year fixed	3.74%		3% in years 3 and 4 2% in year 5		3.74%	RBM13 (LTD CO HMO)	



# **Buy to Let Mortgages HMO - Tier 2**

Acceptable adverse	Loan amount/LTV limits
<b>Defaults:</b> 0 in 24 months	Minimum loan size: £40,000
CCJs: 0 in 24 months	Maximum loan size:
Missed mortgage/secured payments: 0 in 36 months	£1,000,000 - 70%
Unsecured loan arrears: 1 in 12 months, 2 in 36 months (worst status)	£750,000 - 75%

LTV	Product type	Rate	Product fee	ERC	Reversion rate	Assessment rate*	Product code	
	2 year fixed	3.54%	4% in year 1,	4% in year 1, 3% in year 2	4% in year 1,		5.54%	RBM18 (HMO)
75%	2 year fixed	3.54%	2.00%		BBR + 5.40%	3.34%	RBM20 (LTD CO HMO)	
/5/6	5 year fixed 3.84% 4% in years 1 and 2 3% in years 3 and 4 2% in year 5	7 0 4%	4% in years 1 and 2			DDR + 3.40%	7.0.4%	RBM19 (HMO)
			3.84%	RBM21 (LTD CO HMO)				

All Buy to Let Mortgage products feature a **refund** of the Bridging Finance redemption administration fee of **£114**.

#### \*Assessment rate

**Short term fixed rates:** Higher of pay rate +2%, or reversion rate, minimum 5.50%

5 year+ fixed rates: Pay rate. Additional underwriting may be required. Refer to Buy to Let criteria guide for information.



# Fees

Payable at initial application:

	Purchase price or estimated value (up to)	Refurbishment Buy to let	HMO Refurbishment Buy to let
	£100,000	£515	£750
	£150,000	£550	£750
	£200,000	£585	£765
	£300,000	£610	£835
fees	£400,000	£635	£895
	£500,000	£680	£955
Valuation	£600,000	£730	£1,020
Val	£700,000	£780	£1,080
	£800,000	£835	£1,190
	£900,000	£890	£1,265
	£1,000,000	£985	£1,335
	£1,000,000 plus	Contact us	Contact us

The valuation fees detailed above include a £250 valuation assessment fee and cover the initial valuation and one reinspection once the works are complete.

Once a valuation has been carried out the valuation fee is non-refundable. In all instances the valuation will be carried out on behalf of Precise Mortgages. All of the valuation fees above are inclusive of VAT (where applicable).



# Payable at completion of the Bridging Finance:

► Facility fee: 0.75%

► Refurbishment assessment fee: £295

► Telegraphic transfer fee: £25



# Payable at completion of the Buy to Let Mortgage:

▶ Bridging Finance redemption administration fee: £114

This fee is then refunded as a cashback as part of the Buy to Let Mortgage product

Buy to Let Mortgage product fee: varies by product



# Conveyancers

We work with conveyancers who have a thorough understanding of the speed and service requirements for Refurbishment Buy to Let transactions and are available to act on both the Bridging loan and Buy to Let Mortgage.

The following conveyancers may be able to offer a discount on fees, please contact them for further information.

#### **England and Wales**

Blacks Solicitors LLP	01132 070000	www.lawblacks.com	City Point, 29 King Street, Leeds, LS1 2HL
Goldsmith Williams-Gwlegal	0345 373 3737	gw.legal	GWlegal, 4th Floor, 20 Chapel Street, Liverpool, L3 9GW
Gordons Property Lawyers	01628 308380	www.gplawyers.co.uk	SC House, Vanwall Road, Maidenhead, Berkshire, SL6 4UB
JMW	03458 726666	www.jmw.co.uk	1 Byrom Place, Manchester, M3 3HG
Lightfoots	01844 212305	www.lightfoots.co.uk	1-3 High Street, Thame, OX9 2BX
Ratio Law	01614 649540	www.ratiolaw.co.uk	Hanover House, 30-32 Charlotte Street, Manchester, M1 4FD
Scotland			

#### Scotland

Aberdein Considine	0333 0066113	www.acandco.com	7 - 9 Bon Accord Crescent, Aberdeen, AB11 6DN
Your Conveyancer	03445 767777	yourconveyancer.co.uk	87 High Street, Dunfermline, KY12 7DR

### Get in touch with our intermediary support team



**6** 0800 131 3180



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We can provide literature in large print, Braille and audio tape. Please ask us for this leaflet in an alternative format if you need it.