# **Together Unregulated Bridging Product Range**

Product	Max LTV	Loan Amount	Rate	Exit Fee	
<b>Decidential Dridge</b>	70% Purchase	≤£750,000	≤50% LTV From 0.65%		
Residential Bridge	65% Refinance	S£730,000	>50% LTV From 0.75%	Loans up to $\pounds 100,000 - 1$ month	
Commercial Bridge	65% Purchase	<6500.000	<6500.000	From 1.00%	interest
	50% Refinance	≤£500,000	F10III 1.00%		

## Loan:

- Minimum loan size £26k.
- Loans accepted above maximum loan sizes by referral
- Lender Arrangement Fee 2.00%
- Commission 1.75%
- Serviced bridging preferred, retained available by referral
- Title insurance and legal costs applicable depending on loan size

#### **Properties:**

- Residential investment property (inc BTL) in England, Scotland and Wales
  Minimum valuation £50,000 (lower by referral)
  - Maximum valuation of £1m (greater by referral)
- All commercial property types considered on merit

## **Bypass Schemes (Residential property only):**

	Hometrack valuation criteria					
Maximum loan	£150,000 £250,000 £500,000					
Maximum LTV	70% 60% 50%					
Confidence level	4+					
	Any confidence level accepted for auction purchases					
Property Types	A type only					

	Drive by valuation criteria			
Loan type	Purc	Refinance		
Maximum loan	£100,000	£150,000	£100,000	
Maximum LTV	70%	70%		
Property valuation	≤£750,000			

### **Customer:**

- Many status profiles considered
- Wide variety of income sources accepted
- Expat & applicants without permanent rights to reside in the UK accepted
- Max age at end of term 80
- No maximum age on self funded BTL
- Minimum customer loan £26,000 (lower by referral)

#### Customer profiles accepted

- 0 in 12 Demerits
- 1 in 12 Demerits 0.15% increase in rate
- 2 in 12 Demerits 0.25% increase in rate
- >2 in 12 Demerits accepted by referral

#### **Demerits:**

- Product selection is based on demerits defined as a CCJ, default or arrears within the last 12 months (adverse older than 12 months is ignored for plan selection)
- Individual CCJs and defaults:
  - Ignore all  $\leq \pounds$  300 or satisfied  $\leq \pounds$  3,000
  - 1 demerit unsatisfied £ 300 £ 10,000; satisfied > £ 3,000
  - Refer unsatisfied >  $\pounds$  10,000
- Secured arrears Demerit points are defined as the highest number of arrears in the last 12 months on all first and second charge mortgages for the applicant(s)



# **Together Buy to Let & Homeowner Business Loan Products**

	Product	Max LTV	Loan Amount	Rate	ERC
Va	ariable Rate	70% Purchase 65% Remortgage & Second Charge	≤£500,000	6.99%	4%, 4%, 3%, 2%, 1%

#### Loan:

- Minimum loan size £26k.
- · Loans accepted above maximum loan sizes by referral
- Lender Arrangement Fee 2.50%
- Commission 1.25%
- Loan terms 4-30 years
- Capital repayment and interest only loans
- Title insurance and legal costs applicable depending on loan size

## **Properties:**

- No limit on the number or value of properties in the customer's portfolio
- Maximum overall portfolio LTV 75%
- Refer the case if there are over 15 securities and the overall LTV is over 65%
- Most property types are accepted reduced maximum LTV by 10% for 'Non Standard' property
- Purchases: Reduce max LTV by 5% if property value is below £60,000
- Remortgage / 2nd charge: Reduce max LTV by 5% if property value is below £125,000
- HMO and Holiday Let properties accepted

## Valuation Bypass Schemes:

	Hometrack valuation criteria					
Maximum loan	£150,000 £250,000 £500,000					
Maximum LTV	70%	60%	50%			
Confidence level	4+					
	Any confidence level accepted for auction purchases					
Property Types	'Standard' property only					

	Drive by valuation criteria			
Maximum loan	£50,000 £75,000			
Maximum LTV	65% 50%			
Property valuation	≤£750,000			

### **Customer:**

- Min age 18. No max age if ICR met, if full affordability required max age 80
- Individuals, Sole Traders, LLPs, Partnerships, Limited Company Applications
- Portfolio landlords accepted
- Expat & applicants without permanent rights to reside in the UK accepted subject to 1% increase in rate

## Affordability:

Tiered ICR applies:

- 125% Basic rate taxpayers & Limited Company applicants
- 145% Higher rate taxpayers
- 165% Additional rate taxpayers
- Additional income accepted if rental income is not sufficient to meet ICR
- Projected rents accepted to a maximum of 90%
- Homeowner Business Loans affordability will be assessed on a Total Secured Debt to Income (TSDI) ratio: Net profit / Income x 50% must exceed all secured lending payments

# **Customer profiles accepted:**

- 0 in 12 Demerits 6.99%
- 1 in 12 Demerits 7.99%
- 2 in 12 Demerits 8.99%
- >2 Demerits accepted by referral

### **Demerits:**

- Product selection is based on demerits defined as a CCJ, default or arrears within the last 12 months (adverse older than 12 months is ignored for plan selection)
- Individual CCJs and defaults:
  - Ignore all  $\leq \pounds$  300 or satisfied  $\leq \pounds$  3,000
  - 1 demerit unsatisfied £ 300 £ 10,000; satisfied > £ 3,000
  - Refer unsatisfied >  $\pounds$  10,000
- Secured arrears Demerit points are defined as the highest number of arrears in the last 12 months on all first and second charge mortgages for the applicant(s)



# **Together Commercial Term Product**

Product	Max LTV	Loan Amount	Rate	ERC
Variable Rate	65% Purchase	≤£250,000	7.00%	6%, 6%, 6%, 5%, 4%, 3%, 2%, 1%
	50% Remortgage	S£230,000	7.99%	(R)

#### Loan:

- Available on first charge basis only
- Minimum loan size £26k.
- · Loans accepted above maximum loan sizes by referral
- Lender Arrangement Fee 2.50%
- Commission 1.25%
- Loan terms 7-20 years
- Capital repayment and interest only loans
- Title insurance and legal costs applicable depending on loan size

## **Properties:**

- Commercial Investment property
- Minimum valuation £75,000
- 100% funding available with additional security
- 180 day valuation acceptable for the LTV as long as there is less than 20% difference between the 90 day valuation and the 180 day valuation
- All commercial property types considered on merit

### Valuation:

• All loans require a full valuation of the security - no AVMs accepted

## **Customer:**

- Individuals, Sole Traders, LLPS, Partnerships, Limited Company Applications
- Expat & applicants without permanent rights to reside in the UK
- Minimum customer loan £26,000
- Employed and self employed applicants

## Affordability:

- Affordability will be assessed on a Total Secured Debt to Income (TSDI) ratio: Net profit / Income x 50% must exceed all secured lending payments
- Additional Income accepted
- No minimum income requirements

# Customer profiles accepted:

- 0 in 12 Demerits 7.99%
- 1 in 12 Demerits 8.99%
- 2 in 12 Demerits 9.99%
- >2 Demerits accepted by referral

## **Demerits:**

- Product selection is based on demerits defined as a CCJ, default or arrears within the last 12 months (adverse older than 12 months is ignored for plan selection)
- Individual CCJs and defaults:
  - Ignore all  $\leq \pounds$  300 or satisfied  $\leq \pounds$  3,000
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