

# Limited Company Buy to Let Product Guide

April 2021

Call 03333 701 101 or visit www.pepper.money to discover more.

Aimed at Professional intermediaries only; not for public distribution. Pepper Money is a trading name of Pepper Money Limited, a private limited company registered in England and Wales under Company

PMM101-0720-0003LI



## Highlights of our wide ranging criteria

#### **Company Details**

- · Company is registered
- · Company is active
- · No disqualified directors
- · No debentures present

- · Account has not been frozen
- · No current adverse credit history (CCJ's or defaults etc)
- · All directors must be natural persons
- · No minimum trading period

#### **CCJs**

- Don't need to be satisfied
- · No number or value limit on our standard range.
- · Can be registered as recently as 12months ago on our standard range

#### **Defaults**

- · Don't need to be satisfied and no value limit
- · Can be registered as recently as 12 months ago
- · 2 individual utility, communication or mail order account defaults up to and including £150.00 each ignored (applicable to Pepper 24, 18 and 12 products)

#### **No Credit Scoring**

- · We don't credit score to make decisions
- We don't credit score to determine product selection. What you see is what you get
- Manual underwriting by a team of skilled, mandated decision makers

#### **Capital Raising**

- To our maximum LTVs for most legal purposes
- · Debt consolidation to maximum LTVs

#### Portfolio Landlords

- Portfolio landlords accepted
- · See our criteria guide for full details

#### Minimum Income £30k

- · Can be the combined income of all applicants
- · Must be earned income
- 100% of secondary income accepted

#### SIC code must be:

- 68100 68201
- 68209 68320

#### **Interest Only**

- Across the entire range
- Max 80% LTV
- · Sale of main residence acceptable repayment with no minimum

# Pepper 48- Light

LMR = 1.10%

Suitable for clients that haven't had a Default in the last 48 months and who have never had a CCJ

|     |   |            | 2 Year                   | Fixed        |           |                          | 5 Year Fixed |                    |                          |              |           |                          |                            |
|-----|---|------------|--------------------------|--------------|-----------|--------------------------|--------------|--------------------|--------------------------|--------------|-----------|--------------------------|----------------------------|
| LTV | Initial Rate  | Comp. Fee* | Rental Calc.<br>(125% x) | Initial Rate | Comp. Fee | Rental Calc.<br>(125% x) | Initial Rate | Comp. Fee*         | Rental Calc.<br>(125% x) | Initial Rate | Comp. Fee | Rental Calc.<br>(125% x) | Reversion<br>Rates (LMR +) |
| 65% | 3.20%   |            | 5.50%                    | 3.15%        |           | 5.50%                    | 3.50%        |                    | 3.50%                    | 3.45%        |           | 3.45%                    | 4.00%                      |
| 70% | 3.30%   | £1,995 /   | 5.50%                    | 3.25%        | 4.50%     | 5.50%                    | 3.60%        | £1,995 /<br>£2,995 | 3.60%                    | 3.55%        | 4 509/    | 3.55%                    | 4.00%                      |
| 75% | 3.40%   | £2,995     | 5.50%                    | 3.35%        | 1.50%     | 5.50%                    | 3.65%        |                    | 3.65%                    | 3.60%        | 1.50%     | 3.60%                    | 4.25%                      |
| 80% | 4.40%   |            | 6.40%                    | 4.35%        |           | 6.35%                    | 4.60%        |                    | 4.60%                    | 4.55%        |           | 4.55%                    | 4.50%                      |
|     |   |            | ERC: 3                   | 3%, 2%       |           |                          |              |                    | ERC: 4%, 4%              | , 3%, 3%, 2% |           |                          |                            |
|     | Application fee = £150  |            |                          |              |           |                          |              |                    |                          |              |           |                          |                            |
|     | *Completion Fee: For loans between £25,001 and £300,000 a completion fee of £1,995 applies. For loans between £300,001 and £700,000 a completion fee of £2,995 applies. |            |                          |              |           |                          |              |                    |                          |              |           |                          |                            |

|   | Key Criteria   |  |   |                                   |   |  |  |  |  |  |
|---|--|--|---|-----------------------------------|---|--|--|--|--|--|
| Credit  | Criteria   | Appli  | icants  | Loan Size                         |   |  |  |  |  |  |
| CCJs  | None   | Age  | Minimum 21 years; Maximum 85 years (at end of term)   | Minimum                           | £25,001   |  |  |  |  |  |
| Defaults  | 0 in 48 months                                       | £30,000 per application (no foreign currency income and rental income cannot be the principal income source. Rental income from the security property must also be excluded) |   | Maximum                           | Up to £750,000 available to 80% LTV Up to £1 million available to 75% LTV |  |  |  |  |  |
|   |  | Max Applicants 4   |   | Repayment                         |   |  |  |  |  |  |
| Mortgage/Secured Arrears  | O in 48 months (No arrears balance in last 6 months) | Employed   | Minimum of 6 months in current<br>job and not in probation. Evidence<br>of employment history is required | Capital & Interest; Interest Only |   |  |  |  |  |  |
|   |  |  | to cover the last 12 months   | Property value                    |   |  |  |  |  |  |
| Bardana Anni (IVA   | Discharged ( )                                       | Call Francisco d   | Must have been in their current<br>business for a minimum of 12   | Minimum                           | £70,000   |  |  |  |  |  |
| Bankruptcy/IVA Discharged > 6 years ago                         |  | Self-Employed  | months and able to supply 1 year's trading accounts   | Term                              |   |  |  |  |  |  |
| Repossessions   | None in last 6 years                                 |  |   | Minimum                           | 5 years   |  |  |  |  |  |
| Debt Management Plan Considered if satisfied over 12 months ago |  |  |   | Maximum                           | 35 years  |  |  |  |  |  |

Suitable for clients that haven't had a CCJ or Default in the last 48 months

## LMR = 1.10%

|     |   |            | 2 Year                   | Fixed        |           |                          | 5 Year Fixed |                    |                          |              |           |                          |                           |
|-----|---|------------|--------------------------|--------------|-----------|--------------------------|--------------|--------------------|--------------------------|--------------|-----------|--------------------------|---------------------------|
| LTV | Initial Rate  | Comp. Fee* | Rental Calc.<br>(125% x) | Initial Rate | Comp. Fee | Rental Calc.<br>(125% x) | Initial Rate | Comp. Fee*         | Rental Calc.<br>(125% x) | Initial Rate | Comp. Fee | Rental Calc.<br>(125% x) | Reversion<br>Rates (LMR + |
| 65% | 3.60%   |            | 5.60%                    | 3.55%        |           | 5.55%                    | 3.90%        |                    | 3.90%                    | 3.85%        |           | 3.85%                    | 4.00%                     |
| 70% | 3.65%   | £1,995 /   | 5.65%                    | 3.60%        | 4.50%     | 5.60%                    | 3.95%        | £1,995 /<br>£2,995 | 3.95%                    | 3.90%        | 4 50%     | 3.90%                    | 4.00%                     |
| 75% | 3.75%   | £2,995     | 5.75%                    | 3.70%        | 1.50%     | 5.70%                    | 4.05%        |                    | 4.05%                    | 3.99%        | 1.50%     | 3.99%                    | 4.25%                     |
| 80% | 4.75%   |            | 6.75%                    | 4.70%        |           | 6.70%                    | 4.99%        |                    | 4.99%                    | 4.95%        |           | 4.95%                    | 4.50%                     |
|     | ERC: 3%, 2% ERC: 4%, 4%, 3%, 3%, 2%   |            |                          |              |           |                          |              |                    |                          |              |           |                          |                           |
|     | Application fee = £150  |            |                          |              |           |                          |              |                    |                          |              |           |                          |                           |
|     | *Completion Fee: For loans between £25,001 and £300,000 a completion fee of £1,995 applies. For loans between £300,001 and £700,000 a completion fee of £2,995 applies. |            |                          |              |           |                          |              |                    |                          |              |           |                          |                           |

|   | Key Criteria   |                  |  |                                   |   |  |  |  |  |  |
|---|--|------------------|--|-----------------------------------|---|--|--|--|--|--|
| Credit  | Criteria   | Appl             | icants   | Loan Size                         |   |  |  |  |  |  |
| CCJs/Defaults   | 0 in 48 months                                       | Age              | Minimum 21 years; Maximum 85 years (at end of term)  | Minimum                           | £25,001   |  |  |  |  |  |
| CCJ Value   | ue No limit  |                  | £30,000 per application (no foreign currency income and rental income cannot be the principal income source. Rental income from the security property must also be excluded) | Maximum                           | Up to £750,000 available to 80% LTV Up to £1 million available to 75% LTV |  |  |  |  |  |
|   |  | Max Applicants 4 |  | Repayment                         |   |  |  |  |  |  |
| Mortgage/Secured Arrears  | O in 48 months (No arrears balance in last 6 months) | Employed         | Minimum of 6 months in current<br>job and not in probation. Evidence<br>of employment history is required  | Capital & Interest; Interest Only |   |  |  |  |  |  |
|   |  |                  | to cover the last 12 months  | Property value                    |   |  |  |  |  |  |
| Bardana and WA  | Discharged Assessment                                | Call Francisco d | Must have been in their current business for a minimum of 12   | Minimum                           | £70,000   |  |  |  |  |  |
| Bankruptcy/IVA Discharged > 6 years ago                         |  | Self-Employed    | months and able to supply 1 year's trading accounts  | Term                              |   |  |  |  |  |  |
| Repossessions   | None in last 6 years                                 |                  |  | Minimum                           | 5 years   |  |  |  |  |  |
| Debt Management Plan Considered if satisfied over 12 months ago |  |                  |  | Maximum                           | 35 years  |  |  |  |  |  |

# Pepper 36- Light

## LMR = 1.10%

Suitable for clients that haven't had a Default in the last 36 months and who have never had a CCJ

|     |   |            | 2 Year                   | Fixed        |           |                          | 5 Year Fixed |            |                          |              |           |                          |                           |
|-----|---|------------|--------------------------|--------------|-----------|--------------------------|--------------|------------|--------------------------|--------------|-----------|--------------------------|---------------------------|
| LTV | Initial Rate  | Comp. Fee* | Rental Calc.<br>(125% x) | Initial Rate | Comp. Fee | Rental Calc.<br>(125% x) | Initial Rate | Comp. Fee* | Rental Calc.<br>(125% x) | Initial Rate | Comp. Fee | Rental Calc.<br>(125% x) | Reversion<br>Rates (LMR + |
| 65% | 3.45%   |            | 5.45%                    | 3.40%        |           | 5.40%                    | 3.65%        |            | 3.65%                    | 3.60%        |           | 3.60%                    | 4.00%                     |
| 70% | 3.50%   | £1,995 /   | 5.50%                    | 3.45%        | 4.50%     | 5.45%                    | 3.75%        | £1,995 /   | 3.75%                    | 3.70%        | 4 509/    | 3.70%                    | 4.00%                     |
| 75% | 3.60%   | £2,995     | 5.60%                    | 3.55%        | 1.50%     | 5.55%                    | 3.95%        | £2,995     | 3.95%                    | 3.90%        | 1.50%     | 3.90%                    | 4.25%                     |
| 80% | 4.60%   |            | 6.60%                    | 4.55%        |           | 6.55%                    | 5.05%        |            | 5.05%                    | 4.99%        |           | 4.99%                    | 4.50%                     |
|     |   |            | ERC:                     | 3%, 2%       |           |                          |              |            | ERC: 4%, 4%              | , 3%, 3%, 2% |           |                          |                           |
|     | Application fee = £150  |            |                          |              |           |                          |              |            |                          |              |           |                          |                           |
|     | *Completion Fee: For loans between £25,001 and £300,000 a completion fee of £1,995 applies. For loans between £300,001 and £700,000 a completion fee of £2,995 applies. |            |                          |              |           |                          |              |            |                          |              |           |                          |                           |

|   | Key Criteria   |                  |  |                                   |   |  |  |  |  |  |
|---|--|------------------|--|-----------------------------------|---|--|--|--|--|--|
| Credit  | Criteria   | Appli            | icants   | Loan Size                         |   |  |  |  |  |  |
| CCJs  | None   | Age              | Minimum 21 years; Maximum 85 years (at end of term)  | Minimum                           | £25,001   |  |  |  |  |  |
| Defaults  | 0 in 36 months                                       | Min Income       | £30,000 per application (no foreign currency income and rental income cannot be the principal income source. Rental income from the security property must also be excluded) | Maximum                           | Up to £750,000 available to 80% LTV Up to £1 million available to 75% LTV |  |  |  |  |  |
|   |  | Max Applicants 4 |  | Repayment                         |   |  |  |  |  |  |
| Mortgage/Secured Arrears  | O in 36 months (No arrears balance in last 6 months) | Employed         | Minimum of 6 months in current<br>job and not in probation. Evidence<br>of employment history is required  | Capital & Interest; Interest Only |   |  |  |  |  |  |
|   |  |                  | to cover the last 12 months  | Property value                    |   |  |  |  |  |  |
| 5   |  | 0.05             | Must have been in their current<br>business for a minimum of 12  | Minimum                           | £70,000   |  |  |  |  |  |
| Bankruptcy/IVA Discharged > 6 years ago                         |  | Self-Employed    | months and able to supply 1 year's trading accounts  | Term                              |   |  |  |  |  |  |
| Repossessions   | None in last 6 years                                 |                  |  | Minimum                           | 5 years   |  |  |  |  |  |
| Debt Management Plan Considered if satisfied over 12 months ago |  |                  |  | Maximum                           | 35 years  |  |  |  |  |  |

Suitable for clients that haven't had a CCJ or Default in the last 36 months

## LMR = 1.10%

|     |   |            | 2 Year                   | Fixed        |           |                          | 5 Year Fixed |                    |                          |              |           |                          |                            |
|-----|---|------------|--------------------------|--------------|-----------|--------------------------|--------------|--------------------|--------------------------|--------------|-----------|--------------------------|----------------------------|
| LTV | Initial Rate  | Comp. Fee* | Rental Calc.<br>(125% x) | Initial Rate | Comp. Fee | Rental Calc.<br>(125% x) | Initial Rate | Comp. Fee*         | Rental Calc.<br>(125% x) | Initial Rate | Comp. Fee | Rental Calc.<br>(125% x) | Reversion<br>Rates (LMR +) |
| 65% | 3.70%   |            | 5.70%                    | 3.65%        |           | 5.65%                    | 3.95%        |                    | 3.95%                    | 3.90%        |           | 3.90%                    | 4.00%                      |
| 70% | 3.75%   | £1,995 /   | 5.75%                    | 3.70%        | 4.500/    | 5.70%                    | 4.05%        | £1,995 /<br>£2,995 | 4.05%                    | 3.99%        | 4.500/    | 3.99%                    | 4.00%                      |
| 75% | 3.80%   | £2,995     | 5.80%                    | 3.75%        | 1.50%     | 5.75%                    | 4.30%        |                    | 4.30%                    | 4.25%        | 1.50%     | 4.25%                    | 4.25%                      |
| 80% | 4.85%   |            | 6.85%                    | 4.80%        |           | 6.80%                    | 5.40%        |                    | 5.40%                    | 5.35%        |           | 5.35%                    | 4.50%                      |
|     | ERC: 3%, 2% ERC: 4%, 4%, 3%, 3%, 2%   |            |                          |              |           |                          |              |                    |                          |              |           |                          |                            |
|     | Application fee = £150  |            |                          |              |           |                          |              |                    |                          |              |           |                          |                            |
|     | *Completion Fee: For loans between £25,001 and £300,000 a completion fee of £1,995 applies. For loans between £300,001 and £700,000 a completion fee of £2,995 applies. |            |                          |              |           |                          |              |                    |                          |              |           |                          |                            |

|   | Key Criteria   |                  |  |                                   |   |  |  |  |  |  |
|---|--|------------------|--|-----------------------------------|---|--|--|--|--|--|
| Credit  | Criteria   | Appli            | icants   | Loan Size                         |   |  |  |  |  |  |
| CCJs/Defaults   | 0 in 36 months                                       | Age              | Minimum 21 years; Maximum 85 years (at end of term)  | Minimum                           | £25,001   |  |  |  |  |  |
| CCJ Value   | alue No limit  |                  | £30,000 per application (no foreign currency income and rental income cannot be the principal income source. Rental income from the security property must also be excluded) | Maximum                           | Up to £750,000 available to 80% LTV Up to £1 million available to 75% LTV |  |  |  |  |  |
|   |  | Max Applicants 4 |  | Repayment                         |   |  |  |  |  |  |
| Mortgage/Secured Arrears  | 0 in 36 months (No arrears balance in last 6 months) | Employed         | Minimum of 6 months in current<br>job and not in probation. Evidence<br>of employment history is required  | Capital & Interest; Interest Only |   |  |  |  |  |  |
|   |  |                  | to cover the last 12 months  | Property value                    |   |  |  |  |  |  |
| <b>D</b> 1  |  | 0.05             | Must have been in their current<br>business for a minimum of 12  | Minimum                           | £70,000   |  |  |  |  |  |
| Bankruptcy/IVA Discharged > 6 years ago                         |  | Self-Employed    | months and able to supply 1 year's trading accounts  | Term                              |   |  |  |  |  |  |
| Repossessions   | None in last 6 years                                 |                  |  | Minimum                           | 5 years   |  |  |  |  |  |
| Debt Management Plan Considered if satisfied over 12 months ago |  |                  |  | Maximum                           | 35 years  |  |  |  |  |  |

# Pepper 24- Light

LMR = 1.10%

Suitable for clients that haven't had a Default in the last 24 months and who have never had a CCJ

| 5 Year Fixed  |   |                 |             |              |       |       |       |  |  |  |
|---|---|-----------------|-------------|--------------|-------|-------|-------|--|--|--|
| LTV   | Initial Rate Comp Fee* Rental Calc. (125% x) Initial Rate Comp Fee* Rental Calc. (125% x) |                 |             |              |       |       |       |  |  |  |
| 70%   | 4.35%   | 54 005 / 52 005 | 4.35%       | 4.30%        | 1.50% | 4.30% | 4.00% |  |  |  |
| 75%   | 4.55%   | £1,995 / £2,995 | 4.55%       | 4.50%        | 1.50% | 4.50% | 4.25% |  |  |  |
|   |   |                 | ERC: 4%, 4% | , 3%, 3%, 2% |       |       |       |  |  |  |
| Application fee = £150  |   |                 |             |              |       |       |       |  |  |  |
| *Completion Fee: For loans between £25,001 and £300,000 a completion fee of £1,995 applies. For loans between £300,001 and £700,000 a completion fee of £2,995 applies. |   |                 |             |              |       |       |       |  |  |  |

| Key Criteria   |   |   |  |                                   |   |  |  |  |  |
|--|---|---|--|-----------------------------------|---|--|--|--|--|
| Credit   | Criteria  | Appl  | icants   | Loan Size                         |   |  |  |  |  |
| CCJs   | None  | Age Minimum 21 years; Maximum 85 years (at end of term) |  | Minimum                           | £25,001   |  |  |  |  |
| Defaults   | 0 in 24 months  | Min Income  | £30,000 per application (no foreign currency income and rental income cannot be the principal income source. Rental income from the security property must also be excluded) | Maximum                           | Up to £750,000 available to 80% LTV Up to £1 million available to 75% LTV |  |  |  |  |
| Mortgage/Secured Arrears   | 0 in 24 months (No arrears balance in last 6 months)  | Max Applicants 4  |  | Repayment                         |   |  |  |  |  |
| Unsecured Arrears  | 2 individual utility, communication<br>or mail order account defaults up<br>to and including £150.00 each | Employed  | Minimum of 6 months in current<br>job and not in probation. Evidence<br>of employment history is required  | Capital & Interest; Interest Only |   |  |  |  |  |
|  | ignored   |   | to cover the last 12 months  | Property value                    |   |  |  |  |  |
| Bankruptcy/IVA   | Disabargad , 6 years aga  | Self-Employed   | Must have been in their current business for a minimum of 12   | Minimum                           | £70,000   |  |  |  |  |
| Bankruptcy/IVA  Discharged > 6 years ago  Self-Employed  months and able to supply 1 years ago  trading accounts |   | months and able to supply 1 year's trading accounts     | Term   |                                   |   |  |  |  |  |
| Repossessions  | None in last 6 years  |   |  |                                   | 5 years   |  |  |  |  |
| Debt Management Plan   | Considered if satisfied over 12 month   | Maximum   | 35 years   |                                   |   |  |  |  |  |

Suitable for clients that haven't had a CCJ or Default in the last 24 months

## LMR = 1.10%

|   |              |   | 5 Year      | Fixed        |       |       |       |  |  |
|---|--------------|---|-------------|--------------|-------|-------|-------|--|--|
| LTV   | Initial Rate | Initial Rate Comp Fee* Rental Calc. (125% x) Initial Rate Comp Fee* Rental Calc. (125% x) |             |              |       |       |       |  |  |
| 70%   | 4.45%        | £4 00F / £2 00F   | 4.45%       | 4.40%        | 1.50% | 4.40% | 4.00% |  |  |
| 75%   | 4.65%        | £1,995 / £2,995   | 4.65%       | 4.60%        | 1.50% | 4.60% | 4.25% |  |  |
|   |              |   | ERC: 4%, 4% | , 3%, 3%, 2% |       |       |       |  |  |
| Application fee = £150  |              |   |             |              |       |       |       |  |  |
| *Completion Fee: For loans between £25,001 and £300,000 a completion fee of £1,995 applies. For loans between £300,001 and £700,000 a completion fee of £2,995 applies. |              |   |             |              |       |       |       |  |  |

|   | Key Criteria  |  |   |  |          |  |  |  |  |  |
|---|---|--|---|--|----------|--|--|--|--|--|
| Credit  | Criteria  | Appl   | icants  | Loan Size  |          |  |  |  |  |  |
| CCJs/Defaults   | 0 in 24 months  | Age  | Minimum 21 years; Maximum 85 years (at end of term)   | Minimum  | £25,001  |  |  |  |  |  |
| CCJ Value   | No limit  | £30,000 per application (no foreign currency income and rental income cannot be the principal income source. Rental income from the security property must also be excluded) |   | Up to £750,000 available to 80% LTV  Up to £1 million available to 75% LTV |          |  |  |  |  |  |
| Mortgage/Secured Arrears  | O in 24 months (No arrears balance in last 6 months)  | Max Applicants 4   |   | Repayment  |          |  |  |  |  |  |
| Unsecured Arrears   | 2 individual utility, communication<br>or mail order account defaults up<br>to and including £150.00 each | Employed   | Minimum of 6 months in current<br>job and not in probation. Evidence<br>of employment history is required | Capital & Interest; Interest Only  |          |  |  |  |  |  |
|   | ignored   |  | to cover the last 12 months   | Property value   |          |  |  |  |  |  |
| Bankruptcy/IVA  | Discharged > 6 years ago  | Self-Employed  | Must have been in their current business for a minimum of 12  | Minimum £70,000  |          |  |  |  |  |  |
| Discharged > 0 years ago  |   | <b>Зеп-</b> Етиріоуец  | months and able to supply 1 year's trading accounts   | Term   |          |  |  |  |  |  |
| Repossessions   | None in last 6 years  |  |   | Minimum  | 5 years  |  |  |  |  |  |
| Debt Management Plan Considered if satisfied over 12 months ago |   |  |   | Maximum  | 35 years |  |  |  |  |  |

# Pepper 18- Light

LMR = 1.10%

Suitable for clients that haven't had a Default in the last 18 months and who have never had a CCJ

| 5 Year Fixed  |                         |                 |                       |              |           |                       |                         |  |
|---|-------------------------|-----------------|-----------------------|--------------|-----------|-----------------------|-------------------------|--|
| LTV   | Initial Rate            | Comp Fee*       | Rental Calc. (125% x) | Initial Rate | Comp Fee* | Rental Calc. (125% x) | Reversion Rates (LMR +) |  |
| 70%   | 5.45%                   | 54 005 / 52 005 | 5.45%                 | 5.40%        | 1.50%     | 5.40%                 | 4.25%                   |  |
| 75%   | 5.75%                   | £1,995 / £2,995 | 5.75%                 | 5.70%        |           | 5.70%                 | 4.50%                   |  |
|   | ERC: 4%, 4%, 3%, 3%, 2% |                 |                       |              |           |                       |                         |  |
|   | Application fee = £150  |                 |                       |              |           |                       |                         |  |
| *Completion Fee: For loans between £25,001 and £300,000 a completion fee of £1,995 applies. For loans between £300,001 and £700,000 a completion fee of £2,995 applies. |                         |                 |                       |              |           |                       |                         |  |

| Key Criteria             |   |               |  |                                   |   |  |  |  |
|--------------------------|---|---------------|--|-----------------------------------|---|--|--|--|
| Credit Criteria          |   | Applicants    |  | Loan Size                         |   |  |  |  |
| CCJs                     | None  | Age           | Minimum 21 years; Maximum 85 years (at end of term)  | Minimum                           | £25,001   |  |  |  |
| Defaults                 | O in 18 months  | Min Income    | £30,000 per application (no foreign currency income and rental income cannot be the principal income source. Rental income from the security property must also be excluded) | Maximum                           | Up to £750,000 available to 80% LTV Up to £1 million available to 75% LTV |  |  |  |
| Mortgage/Secured Arrears | Secured Arrears 0 in 18 months (No arrears balance in last 6 months)  Max Applicants  4                   |               |  | Repayment                         |   |  |  |  |
| Unsecured Arrears        | 2 individual utility, communication<br>or mail order account defaults up<br>to and including £150.00 each | Employed      | Minimum of 6 months in current job and not in probation. Evidence of employment history is required to cover the last 12 months  | Capital & Interest; Interest Only |   |  |  |  |
|                          | ignored   |               |  | Property value                    |   |  |  |  |
| Bankruptcy/IVA           |   |               | Must have been in their current business for a minimum of 12   | Minimum                           | £70,000   |  |  |  |
| Bankruptcy/TVA           | Discharged > 6 years ago  | Self-Employed | months and able to supply 1 year's trading accounts  | Term                              |   |  |  |  |
| Repossessions            | None in last 6 years  |               |  | Minimum                           | 5 years   |  |  |  |
| Debt Management Plan     | ement Plan Considered if satisfied over 12 months ago   |               |  |                                   | 35 years  |  |  |  |

LMR = 1.10%

Suitable for clients that haven't had a Default in the last 18 months and who have never had a CCJ

|   | 5 Year Fixed           |                 |                       |              |           |                       |                         |  |
|---|------------------------|-----------------|-----------------------|--------------|-----------|-----------------------|-------------------------|--|
| LTV   | Initial Rate           | Comp Fee*       | Rental Calc. (125% x) | Initial Rate | Comp Fee* | Rental Calc. (125% x) | Reversion Rates (LMR +) |  |
| 70%   | 5.55%                  | £4.00F./£2.00F  | 5.55%                 | 5.50%        | 1.50%     | 5.50%                 | 4.25%                   |  |
| 75%   | 5.85%                  | £1,995 / £2,995 | 5.85%                 | 5.80%        |           | 5.80%                 | 4.50%                   |  |
|   |                        |                 |                       |              |           |                       |                         |  |
|   | Application fee = £150 |                 |                       |              |           |                       |                         |  |
| *Completion Fee: For loans between £25,001 and £300,000 a completion fee of £1,995 applies. For loans between £300,001 and £700,000 a completion fee of £2,995 applies. |                        |                 |                       |              |           |                       |                         |  |

| Key Criteria             |   |               |  |                                   |   |  |  |  |
|--------------------------|---|---------------|--|-----------------------------------|---|--|--|--|
| Credit Criteria          |   | Applicants    |  | Loan Size                         |   |  |  |  |
| CCJs/Defaults            | 0 in 18 months  | Age           | Minimum 21 years; Maximum 85 years (at end of term)  | Minimum                           | £25,001   |  |  |  |
| CCJ Value                | No limit  | Min Income    | £30,000 per application (no foreign currency income and rental income cannot be the principal income source. Rental income from the security property must also be excluded) | Maximum                           | Up to £750,000 available to 80% LTV Up to £1 million available to 75% LTV |  |  |  |
| Mortgage/Secured Arrears | gage/Secured Arrears 0 in 18 months (No arrears balance in last 6 months)  Max Applicants 4               |               |  | Repayment                         |   |  |  |  |
| Unsecured Arrears        | 2 individual utility, communication<br>or mail order account defaults up<br>to and including £150.00 each | Employed      | Minimum of 6 months in current job and not in probation. Evidence of employment history is required to cover the last 12 months  | Capital & Interest; Interest Only |   |  |  |  |
|                          | ignored   |               |  | Property value                    |   |  |  |  |
| Bankruptcy/IVA           |   |               | Must have been in their current business for a minimum of 12   | Minimum                           | £70,000   |  |  |  |
| Bankruptcy/TVA           | Discharged > 6 years ago  | Self-Employed | months and able to supply 1 year's trading accounts  | Term                              |   |  |  |  |
| Repossessions            | None in last 6 years  |               |  | Minimum                           | 5 years   |  |  |  |
| Debt Management Plan     | Management Plan Considered if satisfied over 12 months ago  |               |  |                                   | 35 years  |  |  |  |

# Pepper 12- Light

LMR = 1.10%

Suitable for clients that haven't had a Default in the last 12 months and who have never had a CCJ

| 5 Year Fixed  |              |                         |                       |              |           |                       |                        |  |  |
|---|--------------|-------------------------|-----------------------|--------------|-----------|-----------------------|------------------------|--|--|
| LTV   | Initial Rate | Comp Fee*               | Rental Calc. (125% x) | Initial Rate | Comp Fee* | Rental Calc. (125% x) | Reversion Rates (LMR + |  |  |
| 70%   | 6.15%        | £1,995 / £2,995         | 6.15%                 | 6.10%        | 1.50%     | 6.10%                 | 4.55%                  |  |  |
|   |              | ERC: 4%, 4%, 3%, 3%, 2% |                       |              |           |                       |                        |  |  |
|   |              | Application fee = £150  |                       |              |           |                       |                        |  |  |
| *Completion Fee: For loans between £25,001 and £300,000 a completion fee of £1,995 applies. For loans between £300,001 and £700,000 a completion fee of £2,995 applies. |              |                         |                       |              |           |                       |                        |  |  |

| Key Criteria             |   |               |  |                                   |   |  |  |  |
|--------------------------|---|---------------|--|-----------------------------------|---|--|--|--|
| Credit                   | Criteria  | Applicants    |  | Loan Size                         |   |  |  |  |
| CCJs                     | None  | Age           | Minimum 21 years; Maximum 85 years (at end of term)  | Minimum                           | £25,001   |  |  |  |
| Defaults                 | 0 in 12 months  | Min Income    | £30,000 per application (no foreign currency income and rental income cannot be the principal income source. Rental income from the security property must also be excluded) | Maximum                           | Up to £750,000 available to 80% LTV Up to £1 million available to 75% LTV |  |  |  |
| Mortgage/Secured Arrears | O in 12 months (No arrears balance in last 6 months)  Max Applicants  4                                   |               |  | Repayment                         |   |  |  |  |
| Unsecured Arrears        | 2 individual utility, communication<br>or mail order account defaults up<br>to and including £150.00 each | Employed      | Minimum of 6 months in current<br>job and not in probation. Evidence<br>of employment history is required<br>to cover the last 12 months                                     | Capital & Interest; Interest Only |   |  |  |  |
|                          | ignored   |               |  | Property value                    |   |  |  |  |
| Donley-photo/IVA         |   |               | Must have been in their current business for a minimum of 12   | Minimum                           | £70,000   |  |  |  |
| Bankruptcy/IVA           | Discharged > 6 years ago  | Self-Employed | months and able to supply 1 year's trading accounts  | Term                              |   |  |  |  |
| Repossessions            | essions None in last 6 years  |               |  |                                   | 5 years   |  |  |  |
| Debt Management Plan     | considered if satisfied over 12 months ago  |               |  |                                   | 35 years  |  |  |  |

Suitable for clients that haven't had a CCJ or Default in the last 12 months

## LMR = 1.10%

| 5 Year Fixed |   |                         |                       |              |           |                       |                      |  |  |
|--------------|---|-------------------------|-----------------------|--------------|-----------|-----------------------|----------------------|--|--|
| LTV          | Initial Rate  | Comp Fee*               | Rental Calc. (125% x) | Initial Rate | Comp Fee* | Rental Calc. (125% x) | Reversion Rates (LMR |  |  |
| 70%          | 6.25%   | £1,995 / £2,995         | 6.25%                 | 6.20%        | 1.50%     | 6.20%                 | 4.55%                |  |  |
|              |   | ERC: 4%, 4%, 3%, 3%, 2% |                       |              |           |                       |                      |  |  |
|              |   | Application fee = £150  |                       |              |           |                       |                      |  |  |
|              | *Completion Fee: For loans between £25,001 and £300,000 a completion fee of £1,995 applies. For loans between £300,001 and £700,000 a completion fee of £2,995 applies. |                         |                       |              |           |                       |                      |  |  |

| Key Criteria             |   |               |  |                                   |   |  |  |  |
|--------------------------|---|---------------|--|-----------------------------------|---|--|--|--|
| Credit Criteria          |   | Applicants    |  | Loan Size                         |   |  |  |  |
| CCJs/Defaults            | 0 in 12 months  | Age           | Minimum 21 years; Maximum 85 years (at end of term)  | Minimum                           | £25,001   |  |  |  |
| CCJ Value                | No limit  | Min Income    | £30,000 per application (no foreign currency income and rental income cannot be the principal income source. Rental income from the security property must also be excluded) | Maximum                           | Up to £750,000 available to 80% LTV  Up to £1 million available to 75% LTVV |  |  |  |
| Mortgage/Secured Arrears | o in 12 months (No arrears balance in last 6 months)  Max Applicants  4                                   |               |  | Repayment                         |   |  |  |  |
| Unsecured Arrears        | 2 individual utility, communication<br>or mail order account defaults up<br>to and including £150.00 each | Employed      | Minimum of 6 months in current<br>job and not in probation. Evidence<br>of employment history is required<br>to cover the last 12 months                                     | Capital & Interest; Interest Only |   |  |  |  |
|                          | ignored   |               |  | Property value                    |   |  |  |  |
| Bankruptcy/IVA           | a   |               | Must have been in their current business for a minimum of 12   | Minimum                           | £70,000   |  |  |  |
| Bankruptcy/TVA           | Discharged > 6 years ago  | Self-Employed | months and able to supply 1 year's trading accounts  | Term                              |   |  |  |  |
| Repossessions            | None in last 6 years  |               |  | Minimum                           | 5 years   |  |  |  |
| Debt Management Plan     | Aanagement Plan Considered if satisfied over 12 months ago  |               |  |                                   | 35 years  |  |  |  |